



Capacity Building to Enhance Regulatory and Industry Structures for Private Pensions Systems, Funds and Asset Management in the Asia-Pacific

**Training Program ~ 18 – 24 November 2009
Melbourne, Australia**

**Dr David Knox and Dr Jules Gribble
Project Leaders and Academic Co-ordinators**

Participation

The program includes officials from the following APEC economies: China, Chile, Indonesia, Mexico, Malaysia, Papua New Guinea, Peru, Philippines, Thailand and Vietnam, as well as from non-APEC economies of Fiji and India. Participants come from the Ministries of Finance, Labour, Central Banks, Securities & Exchange Commissions, Monetary Authorities, Pension Fund Regulatory Agencies and Government Provident Fund Boards.

Capacity Building Objectives

In March 2008 the MAFC conducted a dialogue on a similar topic, the objective of which was to assess the current challenges in regulatory arrangements with regard to private pensions, funds and asset management. The dialogue also discussed the respective industry, regulatory and consumer positions. Like the dialogue, the ultimate purpose of this training program is to help strengthen regulatory capacity in the supervision and governance of private pensions, funds and asset management in order to encourage stable financial environments conducive to investment and sustainable wealth creation.

This training program has come about because of the success of that dialogue, and the objective of the training program is to encourage appropriate industry, regulatory and consumer responses to current challenges and to help improve governance and management of regulatory bodies who have oversight of private pension and funds management systems. The goal of the program is to support structural reform of regulatory agencies responsible for the private pension and funds management systems by providing regional officials the tools to address the challenges in their regulatory arrangements.

Faculty

Presenters and panellists are experts in the fields of pension funds and asset management. The Program Co-ordinators are Dr David Knox, author of the report that formed the basis of the dialogue in 2008, and a partner at Mercer; and Dr Jules Gribble, coordinator of previous programs on similar topics, and partner at Ernst & Young.

DRAFT COURSE PROGRAM

(As at October 2009)

DAY ONE ~ Wednesday 18 November 2009		
Venue: Rydges Hotel Melbourne		
Theme of the Day ~ <i>Overview and Emerging Challenges</i>		
	8:45 – 9:15	Registration
Session 1.1	9:15 – 9:30	Welcome and Administration Matters – Centre Staff
Session 1.2	9:30 – 10:30	Introduction and Background
<i>Pillars of retirement savings; terminology; differences eg DB & DC; mandatory & voluntary; opt in & opt out; who are the players and providers?; why regulation? – industry & consumer; governance principles</i>		
	<i>Presenter</i>	Dr David Knox , Academic Coordinator, Mercer
	10:30 – 10:45	Coffee Break
Session 1.3	10:45 – 12:00	<u>Participant Presentations</u> : Representatives from each economy will provide a brief outline on the issues in their country
	<i>Presenters</i>	Participants
	<i>Facilitator</i>	Dr David Knox , Academic Coordinator, Mercer
Session 1.4	12:00 – 12:30	Outline of Workshop Topics and Activity
	<i>Facilitator</i>	Dr David Knox , Academic Coordinator, Mercer
	12:30 – 13:30	LUNCH
Session 1.5	13:30 – 14:15	Emerging Challenges
<i>Ageing population; LF participation changes; changing support structures; macro-economic issues; impact of GFC; Government/global finances; world political "pressure"</i>		
	<i>Presenter</i>	Dr Jules Gribble , Academic Coordinator, Ernst & Young
Session 1.6	14:15 – 15:00	<u>Workshop</u> : Response to a Challenge
	<i>Facilitator</i>	Dr Jules Gribble , Academic Coordinator, Ernst & Young
Session 1.7	15:00 – 15:45	Government, Industry and the Community
<i>Design issues & history; emerging issues in Asia; the impact of culture and history; the need for political will; the balance between the roles of governments, employers and individuals</i>		
	<i>Presenters</i>	Ms Vanessa Wang , Mercer Asia
	15:45 – 16:00	Coffee Break
Session 1.8	16:00 – 16:45	Panel Discussion
	<i>Panellists</i>	Ms Vanessa Wang , Mercer Asia Dr David Knox , Academic Coordinator, Mercer Dr Jules Gribble , Academic Coordinator, Ernst & Young
Session 1.9	16:45 – 17:30	Melbourne Mercer Global Pension Index
	<i>Presenter</i>	Dr David Knox , Academic Coordinator, Mercer

DAY TWO ~ Thursday 19 November 2009

Venue: Rydges Hotel Melbourne

Theme of the Day ~ *Assets and Products*

	9:00 – 9:15	Administration Matters – Centre Staff
Session 2.1	9:15 – 10:00	Products, Needs and Risks
<i>Different pension products; DB and DC liabilities; ideal pension design features; role of insurance; longevity and other risks</i>		
	<i>Presenter</i>	Dr Jules Gribble , Academic Coordinator, Ernst & Young
Session 2.2	10:00 – 10:45	<u>Workshop:</u>
	<i>Facilitator</i>	Dr Jules Gribble , Academic Coordinator, Ernst & Young
	10:45 – 11:00	Coffee Break
Session 2.3	11:00 – 11:45	The Regulator's Perspective
<i>What are the key risks? DB issues eg funding; PAIRS/ SOARS/ Intervention; Post retirement products; How might a regulator respond?</i>		
	<i>Presenter</i>	TBA , APRA
Session 2.4	11:45 – 12:30	<u>Case Studies:</u> APRA
	<i>Facilitator</i>	Dr Jules Gribble , Academic Coordinator, Ernst & Young
	12:30 – 13:45	LUNCH
Session 2.5	13:45 – 14:30	Assets – Products, Risks and Related Issues
<i>What different assets are available? What are their characteristics and risk for a pension fund? Wholesale and retail products; guarantees and risks; valuation; taxation; unitised products; unit prices and credit rates</i>		
	<i>Presenter</i>	Dr Bart Dowling , Axa Insurance
Session 2.6	14:30 – 15:15	<u>Workshop:</u>
	<i>Facilitator</i>	Dr Jules Gribble , Academic Coordinator, Ernst & Young
	15:15 – 15:30	Coffee Break
Session 2.7	15:30 – 16:15	Products and Consumers – The Regulator's View
<i>Regulatory and policy issues in different circumstances; Valuation of assets; Product descriptions; Disclosure and education</i>		
	<i>Presenter</i>	TBA , ASIC
Session 2.8	16:15 – 17:00	<u>Panel Discussion:</u>
	<i>Panellists</i>	Dr David Knox , Academic Coordinator, Mercer Dr Jules Gribble , Academic Coordinator, Ernst & Young Dr Bart Dowling , Axa Insurance TBA , ASIC

DAY THREE ~ Friday 20 November 2009

Venue: Rydges Hotel Melbourne

Theme of the Day ~ Regulation

	9:00 – 9:15	Administration Matters – Centre Staff
Session 3.1	9:15 – 10:00	Why Regulate?
<i>The roles of regulators; alternative approaches; who are the stakeholders?; pre-conditions to a sound framework</i>		
	<i>Presenter</i>	TBA , Australian Treasury
Session 3.2	10:00 – 10:45	<u>Workshop:</u>
	<i>Facilitator</i>	Dr David Knox , Academic Coordinator, Mercer
	10:45 – 11:00	Coffee Break
Session 3.3	11:00 – 11:45	Regulation – An International Perspective
<i>What is IOPS? What does it do? How can it help? The role of other international agencies - FSAPs, ADB, WB, OECD, ADB, ISSA, IOSCO</i>		
	<i>Presenter</i>	Mr Ross Jones , Chairman, IOPS
Session 3.4	11:45 – 12:30	<u>Discussion:</u> How could IOPS help your country?
	<i>Facilitator</i>	Dr David Knox , Academic Coordinator, Mercer
	12:30 – 13:45	LUNCH
Session 3.5	13:45 – 14:30	Regulation – The APRA Approach
<i>The APRA approach - principles v rules; why license pension funds?; the role of fiduciaries; how are pension funds different from insurance; capital and reserves</i>		
	<i>Presenter</i>	Mr Ross Jones , APRA
Session 3.6	14:30 – 15:15	<u>Workshop:</u>
	<i>Facilitator</i>	Dr David Knox , Academic Coordinator, Mercer
	15:15 – 15:30	Coffee Break
Session 3.7	15:30 – 16:15	Regulation and Industry
<i>The interaction of regulators and industry; How does APRA get in the way - some examples; How does APRA help trustees and funds?</i>		
	<i>Presenter</i>	Ms Angela Manning , Chair, GSJB Were Super Fund
Session 3.8	16:15 – 17:00	<u>Panel Discussion:</u>
	<i>Panellists</i>	Dr David Knox , Academic Coordinator, Mercer Dr Jules Gribble , Academic Coordinator, Ernst & Young Mr Ross Jones , APRA Ms Angela Manning , GSJB Were Super Fund

DAY FOUR ~ Saturday 21 November 2009

Venue: Rydges Hotel Melbourne

Theme of the Day ~ *Risk*

	9:15 – 9:30	Administration Matters – Centre Staff
Session 4.1	9:30 – 10:15	A Framework for Risk Management <i>Risk control; who's bearing the risks? investment risks; agency risks; systemic risks eg. drawdown phase</i>
	<i>Presenter</i>	Dr Jules Gribble , Academic Coordinator, Ernst & Young
Session 4.2	10:15 – 11:00	<u>Workshop:</u>
	<i>Facilitator</i>	Dr Jules Gribble , Academic Coordinator, Ernst & Young
	11:00 – 11:30	Coffee Break
Session 4.3	11:30 – 12:15	Risks Facing Pension Plans <i>Operational risks including outsourcing; investment risks eg. currency, liquidity; understanding market risks; risks for fiduciaries and individuals; how can risks be mitigated</i>
	<i>Presenter</i>	Dr David Knox , Academic Coordinator, Mercer

DAYS FOUR & FIVE ~ Saturday 21 & Sunday 22 November 2009

Weekend – The rest of Saturday and all of Sunday are an opportunity for participants to prepare for their country presentations on key issues that will be delivered on day 7.

DAY SIX ~ Monday 23 November 2009

Venue: Rydges Hotel Melbourne

Theme of the Day ~ Practical Regulatory Examples

	9:00 – 9:15	Administration Matters – Centre Staff
Session 6.1	9:15 – 10:00	The Role of the Regulator in the Market Place
<i>The role of ASIC; distribution and sales; what protection is needed? communication and the role of IT; issues at rollover</i>		
	<i>Presenter</i>	TBA, ASIC
Session 6.2	10:00 – 10:45	<u>Workshop:</u>
	<i>Facilitator</i>	Dr Jules Gribble , Academic Coordinator, Ernst & Young
	10:45 – 11:00	Coffee Break
Session 6.3	11:00 – 11:45	Malaysia – A Practical Case Study
<i>The Malaysian experience; distribution and sales; role of disclosure, education and media; role of funds, Government and regulator(s)</i>		
	<i>Presenter</i>	Dr Ranjit Singh , Securities Commission Malaysia
Session 6.4	11:45 – 12:30	<u>Discussion:</u> Relevance to each country
	<i>Facilitator</i>	Dr Jules Gribble , Academic Coordinator, Ernst & Young
	12:30 – 13:45	LUNCH
Session 6.5	13:45 – 14:30	Issues Arising in Setting up Private Pensions
<i>Setting up a private pension industry; issues, risks etc; the role of legislation</i>		
	<i>Presenter</i>	Dr Ranjit Singh , Securities Commission Malaysia
Session 6.6	14:30 – 15:15	<u>Workshop:</u>
	<i>Facilitator</i>	Dr Jules Gribble , Academic Coordinator, Ernst & Young
	15:15 – 15:30	Coffee Break
Session 6.7	15:30 – 16:15	Hands On – How Does APRA Deal With Data?
<i>Data - control, quality and security; collection and analysis of data; data and information to regulators; response to data (missing, wrong etc); follow up action</i>		
	<i>Presenter</i>	TBA, APRA
Session 6.8	16:15 – 17:00	<u>Panel Discussion:</u>
	<i>Panellists</i>	Dr David Knox , Academic Coordinator, Mercer Dr Jules Gribble , Academic Coordinator, Ernst & Young Dr Ranjit Singh , Securities Commission Malaysia TBA, APRA

DAY SEVEN ~ Tuesday 24 November 2009

Venue: Rydges Hotel Melbourne

Theme of the Day ~ Governance and Moving Forward

	9:15 – 9:30	Administration Matters – Centre Staff
Session 7.1	9:30 – 10:15	Governance in a Regulator
<i>The role of governance/management/accountability within a regulator; the relationships between a regulator and the industry; developing leadership and skills in the regulator; what are the impediments?</i>		
	<i>Presenter</i>	Dr Ranjit Singh , Securities Commission Malaysia
Session 7.2	10:15 – 11:00	<u>Workshop:</u>
	<i>Facilitator</i>	Dr David Knox , Academic Coordinator, Mercer
	11:00 – 11:15	Coffee Break
Session 7.3	11:15 – 12:00	Governance in a Pension Plan
<i>What is good governance? what is the role of the Board? how does the principle apply to regulators, intermediaries? what are features for the regulator eg. transparency, open communication, independence</i>		
	<i>Presenter</i>	Mr David Galbally QC , Chair, TWU Super
Session 7.4	12:00 – 12:45	<u>Workshop:</u>
	<i>Facilitator</i>	Dr David Knox , Academic Coordinator, Mercer
	12:45 – 13:45	LUNCH
Session 7.5	13:45 – 15:00	Moving Forward
<i>Anticipated regulatory developments; future trends; new products</i>		
	<i>Presenters</i>	Dr David Knox , Academic Coordinator, Mercer Dr Jules Gribble , Academic Coordinator, Ernst & Young TBA , APRA TBA , ASIC
	15:00 – 15:20	Coffee Break
Session 7.6	15.20 – 16:45	<u>Participants Presentations by country:</u> What difference will it make? What will you do?
	<i>Presenters</i>	Participants
	16:45 – 18:00	Graduation and cocktails – including presentation of certificates