

**PPPs for Infrastructure in Asia and the Pacific: Global Challenges and Constraints**  
***MP3IC Knowledge Sharing Symposium***

16-17 DECEMBER 2009, MANILA, PHILIPPINES

*(Note: all times on this program are for Australian EDST)*

**Wednesday 16 December 2009**  
***Day 1 ~ PPPs in the Global Context***

11:30-12:00 **Registration**

12:00-12:45 **Opening Remarks**

- **Xianbin Yao**, Director General, Regional & Sustainable Development Department, Asian Development Bank
- **Philip C. Erquiaga**, Director General, Private Sector Operations Department, Asian Development Bank

**Welcome Message**

- **Steven J. Puig**, Vice President for the Private Sector and Non-Sovereign Guaranteed Operations, Inter-American Development Bank

**Keynote Speakers**

***PPPs for Infrastructure: Strategies Post - Global Financial Crisis***

- **Mark Johnson**, Co-Chair, APEC Business Advisory Council & Former Deputy Chairman of Macquarie Bank

***Greening of PPPs for Global Infrastructure: Strategies Post - COP15***

- **Julian Gresser**, Counsel, Manatt, Phelps & Phillips, LLP

**Symposium Moderator**

- **Patricia Bader-Johnston**, Director, Corporate Communications, Ernst & Young Japan, and CEO, Silverbirch Associates

**PANEL SESSION 1**

12:45-14:15 ***PPPs in the Global Context***

- What are the main characteristics of PPPs globally
- How are PPP modalities shaped by specific country situations and sector requirements
- What are critical PPP design elements given the challenges of a global marketplace

**Panel Lead**

- **Govindan Nair**, Lead Economist and Program Leader, World Bank Institute

**Panel Presenters**

- **Arthur Smith**, President, Management Analysis Incorporated & Chairman, National Council for Public Private Partnerships
- **Kylee Anastasi**, Independent Consultant
- **Michael Barrow**, Director, Infrastructure Finance Division 1, Private Sector Operations Department, Asian Development Bank

14:15-14:30 **Coffee Break**

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**PANEL SESSION 2**

14:30-16:00 **PPP Readiness**

- How does the private sector evaluate PPP country, state/city and sector readiness
- What is the PPP Country Readiness Scorecard
- How can it be used by countries to identify and prioritize policy actions to strengthen their PPP attractiveness
- What are the key policy issues that governments can address to improve their readiness for PPP delivery?

**Panel Lead**

- **Arthur Smith**, President, Management Analysis Incorporated & Chairman, National Council for Public Private Partnerships

**Panel Presenters**

- **Govindan Nair**, Lead Economist and Program Leader, World Bank Institute
- **David Bloomgarden**, Senior Project Specialist, Multilateral Investment Fund – Inter-American Development Bank
- **Adolfo Guerrero**, PPP Infrastructure Specialist, Cities Development Initiative for Asia

16:00-17:00 **Lunch**

**PANEL SESSION 3**

17:00-18:30 **PPP Legal and Regulatory Framework**

Comparison of approaches implemented by countries at different stages of PPP program development:

- PPP legislative frameworks
- Separation of government regulatory role versus role of service provider
- How PPP legal, procurement, contracting, and evaluation approaches are established vis-à-vis traditional government procurement processes

**Panel Lead**

- **Vicky Delmon**, Senior Counselor, PPP Water & Transport, World Bank

**Country Panel Members**

- **India – Namita Mehrotra**, Director, Planning Commission
- **Indonesia – Bob Finlayson**, Principal Infrastructure Specialist, South East Asia Department, Asian Development Bank
- **Japan – Hiroaki Takahashi**, Partner, Atsumi & Partners
- **Korea – Sanghoon Ahn**, Head, Policy and Research Division, Public and Private Infrastructure Investment Management Center, Korea Development Institute
- **Mongolia – Anthony Smith**, International Counsel, Farne Project Consultancy
- **People's Republic of China – Leo Zhang**, General Manager, Jumbo Consulting

18:30-18:45 **Coffee Break**

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**PANEL SESSION 4**

18:45-20:15 **PPP Institutional Framework**

Comparison of national versus sub-national institutional approaches adopted by countries at different stages of PPP program development:

- Main Drivers for National or Sub-national PPP structure and an overview of the governing institutional arrangements and allocation of responsibilities
- How the PPP institutional framework is integrated with the government's planning, financial and accounting framework
- How is institutional capacity building for PPPs accomplished?

**Panel Lead**

- **Arthur Smith**, President, Management Analysis Incorporated & Chairman, National Council for Public Private Partnerships

**Country Panel Members**

- **India – Palash Srivastava**, Principal PPPI, Infrastructure Development Finance Company
- **Pakistan – Adil Anwar**, Chief Executive Officer, Infrastructure Project Development Facility
- **People's Republic of China – Leo Zhang**, General Manager, Jumbo Consulting
- **Philippines – Enrico Basilio**, President, Research, Education and Institutional Development Foundation, Inc.
- **UK – Darrin Grimsey**, Partner, Project Finance Advisory, Ernst & Young, Melbourne
- **USA – Arthur Smith**, President, Management Analysis Incorporated & Chairman, National Council for Public Private Partnerships

20:15-20:30 **Closing & Announcements**

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**Thursday 17 December 2009**

***Day 2 ~ Addressing the Challenges for PPP Delivery in Asia Pacific***

**PANEL SESSION 5**

12:00-13:30 **How is PPP Procurement Different from Conventional Public Sector Procurement?**

- Focusing on outputs in performance based contracts
- Managing the long-term relationship
- Performance monitoring and evaluation

**PPP Procurement and Contract Issues**

- Competitive Tendering
- Unsolicited Proposals
- Dispute Resolution Mechanisms
- Monitoring Performance and Implementing the Contract

**Panel Lead**

- **Kylee Anastasi**, Independent Consultant

**Country Panel Members**

- **Australia – Darrin Grimsey**, Partner, Project Finance Advisory, Ernst & Young Melbourne
- **Chile – David Duarte**, Head of Contingent Liabilities and Concessions Unit, Public Finance Division, Budget Office, Ministry of Finance
- **India – Piyush Joshi**, Partner, Clarus Law Associates
- **Philippines – Lito Madrasto**, Executive Director, Philippine Constructors Association
- **People's Republic of China – Leo Zhang**, General Manager, Jumbo Consulting
- **Spain – Adolfo Guerrero**, PPP Infrastructure Specialist, Cities Development Initiative for Asia

13:30-13:45 **Coffee Break**

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**PANEL SESSION 6**

- 13:45-15:15 **Developing a Pipeline of “Bankable” PPP Projects**
- Achieving public sector service delivery objectives and the critical role of economic, financial, social and environmental assessments
  - Assessing bankability and mechanisms to provide government support to projects

**Panel Lead**

- **Arthur Smith**, President, Management Analysis Incorporated & Chairman, National Council for Public Private Partnerships

**Discussants**

- **India – Jyoti Gujral**, Principal PPPI, Infrastructure Development Finance Company
- **Indonesia – Bob Finlayson**, Principal Infrastructure Specialist, South East Asia Department, Asian Development Bank
- **Mongolia – Bekhbat Sodnom**, Advisor, Adhoc Committee on PPP's, Parliament of Mongolia
- **Philippines – Alfredo Pascual**, Senior Advisor, Tusk Advisory Pte Ltd
- **Spain – Adolfo Guerrero**, PPP Infrastructure Specialist, Cities Development Initiative for Asia

**Featured Speaker**

***Credit Enhancements: The Missing Link***

- **William Streeter**, Managing Director, Global Infrastructure & Project Finance Group, FitchRatings

15:15-16:15 **Lunch**

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**PANEL SESSION 7**

16:15-17:45 **PPP Risk Allocation and Risk Pricing**

- Identifying and evaluating critical risks
- Determining “financially viable” risk allocations
- Impact of risk allocation on PPP project “bankability”
- Pragmatic approaches to “sharing” risks (public and private sector enhanced financing mechanisms)

**Panel Lead**

- **Michael Barrow**, Director, Infrastructure Finance Division 1, Private Sector Operations Department, Asian Development Bank

**Discussants**

- **Abhaya Agarwal**, Executive Director & PPP Practice Leader, Ernst & Young India
- **Rene Almendras**, President of Manila Water Company
- **Richard Foster**, Executive Manager, Department of Treasury and Finance, Partnerships Victoria
- **Mark Moseley**, Lead Counsel, Energy, Legal Vice Presidency, World Bank
- **Alfredo Pascual**, Senior Advisor, Tusk Advisory Pte Ltd
- **Rogelio Singson**, President & CEO, Maynilad Water Services, Inc.

**Featured Speaker**

***Risk Pricing: The PPP Bankability Challenge***

- **Doug Buchanan**, Partner, Queen’s Counsel, Projects Infrastructure and P3 Group, Davis LLP

17:45-18:00 **Coffee Break**

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**PANEL SESSION 8**

18:00-19:30 **PPP Country and Sector Specific Challenges:**  
*Country Specific Approaches to Addressing the Challenges of Delivering PPPs in the Asia Pacific Region*

**Panel Lead**

- **Arthur Smith**, President, Management Analysis Incorporated & Chairman, National Council for Public Private Partnerships

**Country Presenters**

- **Afghanistan: Government Services – Kylee Anastasi**, Independent Consultant
- **India: Health – Abhaya Agarwal**, Executive Director & PPP Practice Leader, Ernst & Young India
- **India: Roads – Namita Mehrotra**, Director, Planning Commission
- **Pakistan: Education – Adil Anwar**, Chief Executive Officer, Infrastructure Project Development Facility
- **Philippines: Regional Transport – Marc Alban**, Managing Director, Ernst & Young Philippines
- **Philippines: Urban – Attorney Giovanni Miraflores**, City Legal Council and Cities Development Initiative for Asia Coordinator

**Featured Speaker**

- **People's Republic of China: Green Ports – Julian Gresser**, Counsel, Manatt, Phelps & Phillips, LLP

**ROUNDTABLE DISCUSSION**

19:30-20:30 **Global PPP Knowledge Sharing & Learning Products: *Developments and Next Steps***

**Round Table Lead**

- **Govindan Nair**, Lead Economist and Program Leader, World Bank Institute

**Round Table Discussants**

- **PPIAF – Hope Gerochi**, Program Officer for East Asia And Pacific, Public-Private Infrastructure Advisory Facility
- **Australian APEC Study Centre at RMIT University – Ken Waller**, Director
- **OECD – Bathylle Missika**, Technical Adviser, Partnership for Democratic Governance, Organization for Economic Cooperation and Development
- **UNECE – Anthony Smith**, International Counsel, Farne Project Consultancy
- **National University of Singapore – Eduardo Araral**, Assistant Dean, Academic Affairs, Lee Kuan Yew School of Public Policy

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**Closing Remarks and Farewell**

- **Donald G. Dee**, Ambassador Chairman Emeritus, Philippine Chamber of Commerce
- **Ken Waller**, Director, Australian APEC Study Centre at RMIT University
- **Michael Lindfield**, Task Manager for Cities Development Initiative for Asia and Lead Professional, Regional Sustainable Development Department, Asian Development Bank
- **Elaine Glennie**, Senior Capacity Building Specialist, Asian Development Bank